Case 4:19-mc-80057-KAW Document 1 Filed 03/06/19 Page 1 of 28 ORIGINAL REDACTED VERSION OF DOCUMENT SOUGHT TO BE SEALED Andrew M. Holmes (Bar No. 260475) 1 drewholmes@quinnemanuel.com QUINN EMANUEL URQUHART & SULLIVAN, LLP 50 California Street, 22nd Floor San Francisco, California 94111-4788 Telephone: (415) 875-6600 Facsimile: (415) 875-6700 5 Patrick D. Curran (Bar No. 241630) patrickcurran@quinnemanuel.com QUINN EMANUEL URQUHART & SULLIVAN, LLP 51 Madison Avenue, 22nd Floor New York, New York 10010 Telephone: (212) 849-7000 Facsimile: (212) 849-7100 Zachariah B. Summers (Bar No. 255284) zachariahsummers@quinnemanuel.com QUINN EMANUEL URQUHART & SULLIVAN, LLP 865 South Figueroa Street, 10th Floor Los Angeles, California 90017-2543 Telephone: (213) 443-3000 Facsimile: (213) 443-3100 Attorneys for Plaintiff **OUALCOMM INCORPORATED** 80057 UNITED STATES DISTRICT COURT NORTHERN DISTRICT OF CALIFORNIA IN RE SUBPOENA ISSUED TO: Case No. MISC Intel Corporation

In the Case of: QUALCOMM INCORPORATED,

Plaintiff,

25 VS.

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26 APPLE INCORPORATED,

Defendant

Related to Case No. 3:17-CV-02398-DMS-**MDD** 

Pending in: The United States District Court for the Southern District of California

NOTICE OF MOTION AND QUALCOMM INCORPORATED'S MOTION TO COMPEL COMPLIANCE WITH DOCUMENT SUBPOENA TO INTEL

Case No. MISC

#### **NOTICE OF MOTION AND MOTION**

TO INTEL CORP. AND ITS COUNSEL OF RECORD:

....

PLEASE TAKE NOTICE that on March 27, 2019 at a time to be determined by the Court, or as soon thereafter as counsel may be heard, in a Courtroom to be assigned, located in the United States Courthouse located at 450 Golden Gate Ave, San Francisco, California, 94102, Qualcomm Incorporated ("Qualcomm") shall and hereby does move the Court for an order, pursuant to Federal Rule of Civil Procedure 45, to enforce the document subpoena served on Intel Corp. ("Intel") on January 18, 2019.

This Motion is made on the following grounds:

In its subpoena, Qualcomm requested documents and testimony relating to Intel components used in Defendant Apple Inc.'s ("Apple's") accused products that provide functionality relevant to Qualcomm's patent infringement claims. Specifically, Qualcomm requested documents relating to Intel's radio frequency ("RF") components used, or planned for use, in Apple mobile products from 2016 through 2018. The requested documents are relevant to direct and indirect infringement as well as damages.

Intel refuses to provide documents relating to its RF components for 2018 Apple mobile products. Intel also claims that its burden of producing responsive documents has been satisfied via cross-use with its productions in related International Trade Commission Investigations. The parties met and conferred on several occasions, including on February 20, 2019, and via follow up correspondence on February 21, 2019 and February 28, 2019, but the parties have been unable to reach a resolution regarding the appropriate scope of Intel's obligations to provide discovery in this case.

Pursuant to Local Rule 37-1, Qualcomm certifies that it has met and conferred in good faith in an attempt to narrow and/or resolve its dispute with Intel.

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### MEMORANDUM OF POINTS AND AUTHORITIES

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#### I. INTRODUCTION

This motion relates to a Rule 45 subpoena that Qualcomm Incorporated ("Qualcomm") served on Intel Corporation ("Intel") on January 18, 2019 in connection with an underlying case that is currently pending in the Southern District of California, *Qualcomm v. Apple Inc.*, Case No. 3:17-cv-02398 (S.D. Cal.) ("2398 Litigation"). *See* Ex. A. Pursuant to Rule 45 of the Federal Rules of Civil Procedure, Qualcomm respectfully moves this Court for an order compelling Intel to produce documents and materials responsive to Qualcomm's subpoena, which has been narrowed and clarified through the meet and confer process.

Qualcomm seeks information about the radio frequency ("RF") components that Intel provides for Apple-branded mobile devices, including the Apple products at issue in the 2398 Litigation. The Intel RF components perform certain functionalities accused of infringement in the 2398 Litigation. Qualcomm's subpoena seeks information uniquely within Intel's possession, custody, and control that relates to Intel's RF components. Qualcomm has worked with Intel to minimize burdens and obviate disputes — including by narrowing its requests to a specific set of limited, targeted documents and information. *See* Ex. D (Feb. 5, 2019 Email from Summers); Ex. C (Feb. 19, 2019 Email from Summers). Specifically, Qualcomm seeks the following narrow categories of documents from Intel:

- Technical documents that were not produced by Apple or Intel during the prior litigation but are relevant relate to Apple's later-made non-infringement arguments;
- Updated versions of technical documents that were previously produced;
- Documents regarding Intel's PMB 5762, an RF component in Apple products that were recently released after the close of discovery in a related ITC Investigation; and
- Information related to damages, which was not at issue in prior litigations between the parties.

Intel has repeatedly refused to produce this information, claiming without explanation that Qualcomm's document requests are "overbroad, duplicative, and irrelevant," and asserting

 (counterfactually) that Qualcomm "did not narrow the Document Requests" in the subpoena. Ex. B (Feb. 19, 2019 Email from O'Grady). As a result, Qualcomm respectfully requests an order requiring Intel to provide the requested information.

The documents Qualcomm seeks are highly relevant to the technical details of the Intel components in the accused mobile devices, including the implementation of functionalities and configurations described in the asserted patents. The documents are also relevant to the determination of damages and Qualcomm's request for injunctive relief. Monetary damages are not at issue in the ITC proceedings, so the 2398 Litigation is the first time damages will be quantified for Apple's infringement of these patents. Intel is uniquely situated to provide information relevant to this inquiry. As the manufacturer and supplier of the RF components accused of infringement in Apple's devices, Intel has confidential financial information regarding the components at issue and the market for those components. Moreover, Intel has exclusive supplemental technical information about these RF components that was not produced in the 1093 Investigation, including their operation, design, and structure, that is relevant to many issues in the 2398 Litigation. That is the information Qualcomm seeks through its subpoena.

Qualcomm's document requests are not unduly burdensome, and are not duplicative of discovery from the related ITC Investigations. While Qualcomm did receive certain information from Intel in the ITC Investigations, the remedies available in an ITC proceeding are limited to exclusion orders — not monetary damages — and Qualcomm never sought, nor received, damages discovery from Intel. Moreover, there are additional and updated technical documents that Intel has not yet produced to Qualcomm. Qualcomm is amenable to cross-use of information wherever possible, and has agreed to cross-use of previously-produced information related to liability. But Qualcomm cannot cross-use what Intel never provided.

On February 8, 2019, Intel filed a motion to quash Qualcomm's January 18, 2019 deposition subpoena, and Qualcomm filed its opposition brief on February 22, 2019. See Case No. CV-19 80038-MISC (KAW). Qualcomm did not file a cross-motion to compel documents at that time because the parties' meet and confer negotiations regarding the document subpoenas were ongoing.

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27 28 Moreover, Qualcomm has already offered to narrow the scope of the subpoena to allay Intel's objections to its alleged burden. For example, Qualcomm narrowed its requests to only cover issues that were not significant areas of focus in prior litigation. Ex. D (Feb. 5, 2019 Email from Z. Summers); see also Ex. E (Feb. 28, 2019 Ltr. from Z. Summers). Qualcomm further narrowed its requests by proposing that no additional document production was necessary for Request Nos. 53–67 with "only narrow exceptions for incomplete, missing, or out-of-date information," as discussed by the parties. Ex. C (Feb. 19, 2019 Email from Summers). Qualcomm has made every effort to resolve disputes cooperatively, and is open to continued discussion regarding ways to alleviate purported burdens on Intel. But because Intel continues to refuse production on the basis of alleged burden, without providing any evidence of the supposedly undue burden Intel would face by producing the requested materials, Qualcomm seeks this Court's assistance in receiving the requested information.

Because Intel's failure to provide relevant documents would prejudice Qualcomm and prevent the development of a complete factual record in the 2398 Litigation, Qualcomm respectfully requests that the January 18, 2019 subpoena be enforced.

#### II. FACTUAL BACKGROUND

## A. Summary Of The Patent Infringement Actions

Qualcomm and Apple are currently engaged in a variety of lawsuits and investigations related to Apple's infringement of Qualcomm-owned patents. Although Intel is a non-party in those proceedings, it supplies components to Apple that perform the accused functionalities, and it has been deeply involved in the litigations between Qualcomm and Apple—including by voluntarily providing witnesses to testify on Apple's behalf in multiple trials and hearings.

### 1. The 1065 ITC Investigation and 1375 Litigation

Qualcomm filed a complaint for patent infringement against Apple in July 2017, in the United States District for the Southern District of California (*Qualcomm Incorporated v. Apple Inc.*, No. 17-1375 (S.D. Cal.) ("1375 Litigation")). The following day, it requested the U.S. International Trade Commission to institute an investigation of Apple's mobile electronic devices,

asserting the same patents (Mobile Electronic Devices and Radio Frequency and Processing Components Thereof, Inv. No. 337-TA-1065 ("1065 Investigation")).<sup>2</sup>

Intel has been heavily involved in both the 1065 Investigation and the 1375 Litigation. In the 1065 Investigation, for example, Intel submitted two Statements on the Public Interest<sup>3</sup> and a Statement in Response to the Commission's Notice of Determination to Review in Part A Final Initial Determination Finding A Violation of Section 337.<sup>4</sup> Moreover, four Intel employees voluntarily testified as fact witnesses for Apple during the 1065 Hearing.<sup>5</sup> In contrast, only one Apple employee testified as a fact witness for Apple. In the 1375 Litigation, which is scheduled to begin trial on March 4, 2019, Apple anticipates it will call four Intel employees as fact witnesses during the trial. Ex. F (Case No. 3:17-cv-01375, Dkt. 523 (Apple Inc.'s Disclosure of Prospective Witnesses)), at 1–4. Furthermore, since the conclusion of the 1065 Hearing, Intel has submitted more than 15 petitions to the Patent Trial and Appeal Board challenging the validity of the patents at issue in the Investigation. In those petitions, Intel has identified itself and Apple as real parties-in-interest. See, e.g., Ex. G (Case IPR2018-01261 (Petition for Inter Partes Review)) at 1.

### 2. The 1093 ITC Investigation and 2398 Litigation

Qualcomm filed a second complaint against Apple on November 29, 2017, in the United States District Court for the Southern District of California (i.e. the 2398 Litigation), alleging that a different group of Qualcomm patents are infringed by Apple's products.<sup>6</sup> The following day,

<sup>&</sup>lt;sup>2</sup> The operative complaint in the 1375 Litigation asserts claims from five asserted patents: U.S. Patent No. 8,633,936, U.S. Patent No. 8,698,558, U.S. Patent No. 8,838,949, U.S. Patent No. 9,535,490, and U.S. Patent No. 9,608,675.

<sup>&</sup>lt;sup>3</sup> Exs. X, Y (ITC Inv. 337-TA-1065, Doc ID Nos. 617681, 6661395).

<sup>&</sup>lt;sup>4</sup> Ex. Z (ITC Inv. 337-TA-1065, Doc. ID No. 666399).

<sup>&</sup>lt;sup>5</sup> The following Intel employees testified at the 1065 Hearing: Steven Bowers, Assistant Director of Intel Product Assurance and Security Legal; Aichatou Evans, Senior Vice President and Chief Strategy Officer; Ulrich Leucht-Rother, Principal Engineer and Cellular System Architect; and Martin Polak, Firmware Architect. Exs. H, I, J (Inv. 337-TA-1065 Hearing Excerpts) (identifying Intel employees as Hearing witnesses).

<sup>&</sup>lt;sup>6</sup> Although the accused products are limited to Apple products, Intel is implicated because it provides radio frequency ("RF") components, including the baseband processor and RF transceiver, for accused Apple devices.

Qualcomm requested the ITC institute an investigation of Apple's mobile electronic devices, asserting the same patents as the 2398 Litigation. (Certain Mobile Electronic Devices and Radio Frequency and Processing Components Thereof (II), Inv. No. 337-TA-1093 ("1093 Investigation")). The patents in the 2398 Litigation and the 1093 Investigation do not overlap with those at issue in the 1065 Investigation.

Due to the expedited schedule of ITC Investigations, discovery in the 1093 Investigation proceeded at a faster pace than in the 2398 Litigation. But discovery in the 1093 Investigation was focused on Apple's liability for patent infringement and the effects an exclusion order would have on the public interest, not on potential monetary damages. Discovery in the 1093 Investigation also ended before Apple released its 2018 mobile devices in September 2018.

Intel was heavily involved in the 1093 Investigation despite being a "non-party." Intel submitted a Statement on the Public Interest, *see* Ex. K (Intel's Statement on the Public Interest, Doc ID No. 631513), two Intel employees<sup>7</sup> testified voluntarily during the Hearing, Ex. L (Inv. 337-TA-1093 Hearing Transcript), and Apple designated the deposition testimony of two Intel employees<sup>8</sup> for trial, Ex. M (Inv. 337-TA-1093, Respondent Apple Inc.'s Final Admitted Exhibit List) at 17. Apple and Intel were also represented by the same counsel during the 1093 Investigation. Ex. N (337-TA-1093 Notice of Limited Appearance on Behalf of Non-Party Intel Corporation).

### B. Discovery From Intel In The 2398 Litigation

1. <u>Intel Delayed Making Critical Discovery Available for Qualcomm to Amend its Infringement Contentions</u>

Discovery in the 1093 Investigation was governed by a protective order that limited the use of any materials. In particular, the 1093 protective order required the parties "to utilize such confidential business information solely for purposes of this investigation." Ex. O at 4. Because Intel produced discovery in the 1093 Investigation under the terms of this protective order,

Aicha Evans and Werner Schelmbauer.

Werner Schelmbauer and Steven Bowers.

Qualcomm served Intel with a subpoena *duces tecum* in the 2398 Litigation in August 2018 seeking discovery similar to what Intel had produced in the 1093 Investigation. *See* Ex. Q at Request No. 17 (seeking all information produced in the 1093 Investigation). In general, this subpoena sought documents relating to the design, development, and implementation of the accused functionality, and/or RF transceivers and LNA modules Intel has developed for use in the accused Apple mobile devices. *See*, *id*. at Request No. 3.

On October 5, 2018, Intel responded to Qualcomm's subpoena by stating that Intel would rely on its prior production of materials in the 1093 Investigation, but that Intel would not yet *consent* to use of those materials in the 2398 Litigation until a supplemental protective order was entered. Specifically, Intel counsel stated that to satisfy Qualcomm's subpoena, materials "Intel has already produced in ITC Investigation Nos. 337-TA-1065 and 337-TA-1093 may be used in connection with this action *subject to an acceptable amendment to the Protective Order in this Action.*" Ex. Q (Response to Requests) (emphasis added). This October 2018 response effectively prohibited Qualcomm from using any information that Qualcomm had previously received in the 1093 Investigation until the Court approved another protective order.

Qualcomm diligently negotiated a supplemental protective order with Intel. However, even though the court entered the requested Supplemental Protective Order on November 8, 2018, Intel's counsel did not authorize Qualcomm to use the 1093 discovery until November 27, 2018.

During this period—and after the September 4, 2018 deadline for Qualcomm to amend its infringement contentions as of right—Apple released a host of new devices: the iPhone XS, iPhone XS Max, and iPhone XR on September 21, 2018 and the iPad Pro 11 and iPad Pro 12.9 on October 30, 2018. These products contain

discovery on the Intel PMB 5762 during the 1093 Investigation, but Qualcomm was not permitted to use that information in the 2398 Litigation until Intel consented—three months after Qualcomm's initial request. By that time, the deadline to amend its infringement contentions as of right had passed. Qualcomm has therefore filed a motion to amend its infringement contentions to include the accused functionality in the Intel PMB 5762 transceiver. *See* Case. No. 3:17-cv-

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27 28 02398, Dkt. No. 173-1 (Qualcomm's Memorandum of Points Of Authorities In Support Of Its Motion For Leave To Amend Its Infringement Contentions) ("Mot. to Amend").

 Intel Continues to Delay Producing Responsive Documents, Despite Qualcomm's Efforts to Significantly Narrow the Scope of Its Requests

On January 18, 2019, Qualcomm served on Intel the document subpoena that is at issue in this dispute. 10 See Ex. A. This targeted subpoena sought documents on topics that had not been significant areas of focus during the 1093 Investigation, including damages and certain technical information. The parties met and conferred twice before Intel responded to the subpoena, on February 1 and February 5, 2019. During the second meet and confer, Qualcomm provided additional information regarding the scope of the requested discovery. In a subsequent email, Qualcomm said it "remains willing to help limit any alleged burden on Intel through further discussions both before and after Intel serves its responses." Ex. D (Feb. 5, 2019 Email from Summers). In the spirit of compromise, Qualcomm also set forth suggestions to narrow the scope of the requests and limit duplicative discovery. Id. First, Qualcomm narrowed the scope of Request Nos. 53-67 to specific categories of technical documents that had not been produced in the 1093 Investigation or needed to be updated. Specifically, Qualcomm stated that no additional document production was necessary as to these requests with only narrow exceptions for incomplete, missing, or out-of-date information. Second, Qualcomm proposed limiting additional document requests (and deposition testimony) to five discrete subject matters related to damages and injunctive relief, which had not been the subject of the prior actions. Third, Qualcomm proposed that Intel, Qualcomm and Apple enter into a joint stipulation regarding the authenticity

<sup>&</sup>lt;sup>9</sup> As explained in that motion, Apple has consented to the addition of these products for the three patents that do not directly implicate Intel components, but inexplicably does not consent for the '356 patent, which includes Intel.

The January 18, 2019 subpoena also sought the deposition testimony at issue in Intel's pending motion to quash.

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of produced documents (to obviate the need for an authentication deposition) and an agreement to cross-use previously produced materials. *Id*.<sup>11</sup>

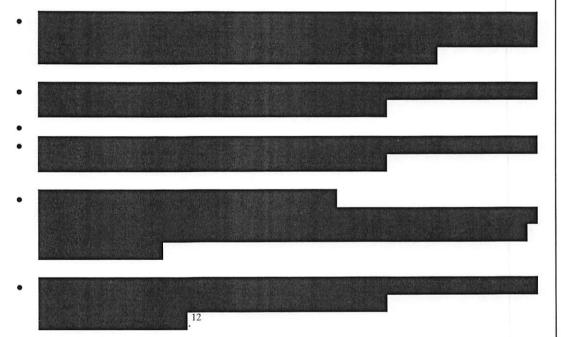
Despite Qualcomm's substantial efforts to identify the limited information it is requesting beyond what has been previously produced in other cases, Intel has produced nothing in response. Qualcomm and Intel had a third meet and confer to discuss the document requests on February 20, 2019, during which Intel stated that it had neither looked for nor produced the requested material because "it has fully satisfied its obligations through its cross-use production of documents from the 1065 and 1093 ITC Investigations." Ex. S (Feb. 21, 2019 Email from O'Grady). Intel also asserted materials related to the PMB 5762 were not relevant to the 2398 Litigation, citing to case law regarding future unreleased products. Id. The PMB 5762, however, is implemented in products that have now been released. Intel did not articulate any other basis for not providing the requested information. Nor did Intel articulate how its past production of information in the ITC Investigations fully satisfies the requests (to the extent not related to the PMB 5762), particularly in light of the fact that these requests, as narrowed, only seek discrete categories of technical documents Qualcomm has identified as missing or outdated, or information that had not been an area of focus in prior litigations between the parties. Instead, Intel waited weeks before demanding Qualcomm provide the same information regarding the requests that Qualcomm had already provided in its February 5, 2019 email. Id.

Although Intel's inaction suggests it is simply seeking to delay discovery in the 2398 Litigation, Qualcomm sought to avoid motion practice by sending another letter to (1) request a date by which Intel would produce the damages-related discovery; (2) explain the PMB 5762 is a released product that is functionally similar to components in the accused products and thus a proper subject of discovery, and (3) describe again the limited, specific technical information it seeks in response to Request Nos. 53–67. Ex. E (Feb. 28, 2019 Ltr. from Summers).

Prior to Intel's response, Qualcomm and Apple had entered into a Joint Cross-Use Stipulation in the 1093 Investigation. This stipulation, however, did "not include documents produced by third parties subject to the Protective Order in this Investigation absent the express agreement of the producing third parties." Ex. R (Joint Cross-Use Stipulation) at 3. Express consent of third parties was also required to use their testimony in this litigation. *Id.* at 1.

Intel has neither agreed to produce this information, nor provided a date by which it intends to make a production responsive to these requests. Accordingly, Qualcomm has no choice but to seek an order compelling Intel to produce documents responsive to the subpoena, as narrowed. In particular, Intel should be compelled to produce documents and information responsive to three categories of discovery that are relevant to the 2398 Litigation and have not been produced in the companion Investigations.

*First*, Intel should be compelled to produce, or make available for inspection, technical information in response to Request Nos. 53–67 as follows:



These requests are relevant, at a minimum, to infringement of the asserted patents and Apple's non-infringement arguments.

Second, Intel should be compelled to provide discovery regarding the PMB 5762 that is responsive to Request Nos. 29–31, 33, 44, 49, 53–56, and 64–67. The PMB 5762 is a released Intel component that has been implemented in Apple products that were released in 2018—products that are the subject of Qualcomm's pending motion to amend its infringement

Qualcomm's February 28 letter identified, as an example, the wrong enable signals for the PMB 5762. Ex. E. The correct enable signals are identified in the cited document.

contentions. The PMB 5762 is also functionally similar to the Intel RF transceivers that are implemented in the accused Apple products.

Third, Intel should be compelled to produce information regarding five discrete subject matters, related to damages and injunctive relief, that have not been the subject of the prior actions:

- The demand for and benefits of the four technology areas described in the subpoena (RFPs 19–28, 52);
- The requirements of the products developed, particularly from Apple (RFPs 26-29, 40-43);
- Information about Intel design around efforts or non-infringing alternatives (RFPs 44);
- Comparison of performance of different RF transceivers (RFP 49); and
- Information about how Intel bundles sales of RF transceivers with baseband processors, and how Intel designs RF transceivers to work with baseband processors (RFPs 36-37, 42-43, 50-52).

These areas focus on damages and injunctive relief in the 2398 Litigation that are unique to that action. For example, Request Nos. 19–29, 40–44, 49, and 52 seek documents regarding, among other issues, the availability of non-infringing alternatives, which is an important factor when determining reasonable royalties. *Spring Comm'ns Co., LP v. Time Warner Cable, Inc.*, 2018 WL 6266319, at \*5 (Fed. Cir. Nov. 30, 2018) ("the absence of non-infringing alternatives would strengthen the patentee's hand in such a [hypothetical] negotiation"); *Georgia-Pacific Corp. v. U.S. Plywood Corp.*, 318 F. Supp. 1116, 1120 (S.D.N.Y. 1970) (Factor 9: "The utility and advantages of the patent property over the old modes or devices, if any, that had been used for working out similar results."). Request Nos. 36–37, 42–43, and 50–52 seek documents that would implicate *Georgia-Pacific* Factor 6, which is commonly considered to determine reasonable royalties. *See Georgia-Pacific Corp.*, 318 F. Supp. at 1120 ("The effect of selling the patented specialty in promoting sales of other products of the licensee; that existing value of the invention to the licensor as a generator of sales of his non-patented items; and the extent of such derivative or convoyed sales.").

#### III. LEGAL STANDARD

Federal Rule of Civil Procedure 45 governs discovery of non-parties by subpoena and "authorizes the issuance of a subpoena commanding a non-party to . . . produce designated documents, electronically stored information or tangible things in that non-party's possession, custody, or control or permit the inspection of premises." *Negotiated Data Solutions, LLC v. Dell, Inc.*, No. C09-80012, 2009 WL 733876, at \*2 (N.D. Cal. Mar. 17, 2009) (citing Fed. R. Civ. P. 45(a)(1)(A)(iii)). If the subpoenaed party objects to the subpoena, "the serving party may move the court for the district where compliance is required for an order compelling production or inspection." Fed. R. Civ. P. 45(d)(2)(B)(i).

#### IV. ARGUMENT

As set forth in more detail below, Intel should be compelled to produce relevant documents within its possession, custody, or control in response to Qualcomm's January 18, 2019 subpoena.

# A. Qualcomm's Document Requests Seek Information That Is Highly Relevant, Necessary, And Narrowly Tailored

"The scope of discovery through a Fed. R. Civ. P. 45 subpoena is the same as that applicable to Fed. R. Civ. P. 34 and the other discovery rules." *Id.* Specifically, Federal Rule of Civil Procedure 45 allows parties to "obtain discovery about any non-privileged matter that is relevant to any party's claim or defense" from non-parties. *Id.* "Relevance" is interpreted liberally and includes "any matter that bears on, or that reasonably could lead to other matters that could bear on, any issue that is or may be in the case." *Sirota v. Penske Truck Leasing Corp.*, No. C05-03296 SI, 2006 WL 708910, at \*1 (N.D. Cal. Mar. 17, 2006) (citation and internal quotation marks omitted). When a court's "only connection with a case is supervision of discovery ancillary to an action in another district," the court "should be 'especially hesitant to pass judgment on what constitutes relevant evidence thereunder. Where relevance is in doubt . . . the court should be permissive." *Compaq Computer Corp. v. Packard Bell Electronics, Inc.*, 163 F.R.D. 329, 335 (N.D. Cal. 1995) (quoting *Truswal Systems Corp. v. Hydro-Air Engineering, Inc.*, 813 F.2d 1207, 1211–12 (Fed. Cir. 1987) (citation omitted)).

As detailed below, each of Qualcomm's document requests, as narrowed, targets information that is highly relevant to Qualcomm's case in the 2398 Litigation. Thus, Intel has no legitimate basis for failing to produce documents responsive to Qualcomm's properly served subpoena.

## 1. <u>Technical Documents Not Produced In The Companion Investigations</u>

Request Nos. 53–67 seek documents regarding various technical topics at issue in the 2398 Litigation. <sup>13</sup> During the meet and confer process, Qualcomm informed Intel that no additional document production was necessary as to these requests, with only narrow exceptions for incomplete, missing, or out-of-date information. Ex. D (Feb. 5, 2019 Email from Z. Summers); Ex. C (Feb. 19, 2019 Email from Z. Summers). Qualcomm and Intel's cross-use agreement would cover documents previously produced in the 1093 Investigation. However, Qualcomm seeks updated versions of certain technical materials that were produced in the 1093 Investigation but are now out-of-date. Qualcomm is also seeking certain information that was not produced by Apple during the 1093 Investigation. While this information is not relevant to Qualcomm's infringement claims, Apple took non-infringement positions based on the absence of this information and so it should be produced to remove any doubt.

Technical information concerning Intel components is relevant because it provides critical implementation details regarding certain functionalities or configurations described in the asserted patents. The components Intel provides to Apple, which Apple uses and also incorporates into consumer products it sells to the public (e.g., iPhones) in an infringing manner, implement functionalities and configurations relevant to several of the asserted claim limitations. Because Intel's components implement these functionalities and configurations, Intel is the best and only source of this information.

These requests seek narrow technical information related to Intel's RF components used, or planned for use, in Apple mobile products from 2016 through 2018, including the PMB 5762. Intel's objections to these requests based on the purported non-relevance of the PMB 5762 is addressed in Section IV.A.2 *infra*.

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1	1 63:19–22
	124:14-22
3	, 137:9–12
4	. Intel should be compelled
5	to the extent it contends that the most recent versions have been
	where in the production the documents are located.
6	This firmware is
7	The stands of non infiningement. For example, Apple and Intel witnesses claim
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15	Intel refused to produce this
16	firmware in the 1093 Investigation for the PMB 5762 because the product was under development.
17	Ex. U (May 21, 2018 Email from Lantier). Now that the product has been released, Intel should
18	be compelled to produce the firmware it previously withheld.
19	Request No. 56 seeks information sufficient to show
20	. This is relevant to infringement. In
21	particular, Qualcomm's contention is that the amplifier circuitry coupled to each receive port in
22	the PMB 5762 represents an instance of infringement. The asserted claims require the input signal
23	received by the accused amplifier stages to be "employing carrier aggregation." The
24	help to establish the functionality of each port, including which
25	specific carrier aggregation configurations (e.g., intra-band carrier aggregation) are supported by
26	each receive port. Intel did not produce this information for the final version of PMB 5762 during
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28	15 It is of course impossible for Qualcomm to determine whether a produced document reflects the final version of that document without having access to all of Intel's internal materials.
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 the 1093 Investigation as the product was still under development. Since the close of discovery in that Investigation, however, the product was finalized and released in the 2018 iPhones. Intel should therefore be compelled to produce information related to the final design of the PMB 5762.

Request Nos. 57–63 seek information related to the control signals for the amplifiers within the receiver in the Intel PMB 5750 and the Intel PMB 5757 RF transceivers. The control signals, and the question of whether the control signals can be turned on and off independently, are relevant to the question of whether the RF transceivers infringe Qualcomm's patents. Indeed, as discussed above, Apple's non-infringement arguments are centered around the operation of these control signals. Even though Intel does not dispute the relevancy of these narrowly tailored requests, Intel has produced nothing in response, contending that "it has fully satisfied its obligations through its cross-use production of documents from the 1065 and 1093 ITC investigations." Ex. S (Feb. 21, 2019 Email from O'Grady). Qualcomm has searched Intel's ITC document production and has confirmed certain deficiencies. For example, Intel's production in the 1065 and 1093 Investigations related to these control signals appears to be limited to technical specifications, such as schematics, and certain versions of the and the Qualcomm, however, is seeking information regarding the design, implementation, testing, and evaluation of the control signals.

See Ex. T

(Schelmbauer Dep. Tr.) at 121:7–122:21; Ex. W (Fay Reb. Rep. (June 29, 2018)) at 87–88. But information about such design, testing, and evaluation is not reflected in the technical specifications produced by Intel in the ITC Investigations.

Request Nos. 64–67 seek similar information regarding the control signals in the Intel PMB 5762. As described above, this information is relevant to Qualcomm's infringement claims. This product was released after the close of discovery in the 1093 Investigation, so Qualcomm is seeking supplemental technical documents reflecting updated information regarding the control signals in the Intel PMB 5762. Moreover, the functioning of the control signals in the Intel PMB 5762 is also relevant to Qualcomm's damages analysis, as discussed in more detail below.

## 2. <u>Documents Related to Intel's PMB 5762 And Future Products</u>

Request Nos. 29–31, 33, 44, 49, 53–56, and 64–67<sup>16</sup> seek, among other things, information related to various Intel RF components used in Apple mobile devices, including the Intel PMB 5762 ("""). The PMB 5762 is a *released* Intel component used within the Apple mobile devices released in 2018. These 2018 Apple mobile devices are now the subject of Qualcomm's motion to amend its infringement contentions—a motion that was necessitated by Intel's failure to provide, or allow cross-use of, the requested discovery prior to the September 4, 2018 deadline for amendments of right. *See* Case. No. 3:17-cv-02398-DMS-MDD (S.D. Cal.), Dkt. No. 173-1 (Qualcomm's Memorandum of Points Of Authorities In Support Of Its Motion For Leave To Amend Its Infringement Contentions).

Even if Qualcomm had not moved to amend its infringement contentions, the PMB 5762 would be fairly discoverable for comparison to other Intel transceivers already at issue in the 2398 Litigation, such as Intel's PMB 5750 (""") and PMB 5757 ("""), transceivers. It is thus a proper subject of discovery. See Aristocrat Techs. v. Int'l Game Tech., No. 06-cv-03717-RMW (RS), 2009 WL 3573327, at \*5 (N.D. Cal. Oct. 30, 2009). Intel's PMB 5762 component was also at issue in the 1093 Investigation—an Investigation in which Intel not only participated through public interest statements, but to which it also sent witnesses to testify during the hearing. Intel cannot dispute that Qualcomm's infringement contentions and the 1093 Investigation provide ample notice and detailed description of its infringement theory.

Intel has nonetheless refused to produce *any* documents related to the PMB 5762 in the 2398 Litigation, contending that Qualcomm is not entitled to any discovery regarding products that are not yet officially accused in infringement contentions. Ex. S (Feb. 21, 2019 Email from O'Grady). Intel's position is not well-founded: Intel's efforts at creating a bright line rule

Qualcomm has agreed to limit the scope of Request Nos. 53–56 and 64–67 to specific technical information regarding the PMB 5762. Ex. E (Feb. 28, 2019 Ltr. from Z. Summers). These requests are addressed above.

Although the PMB 5762 component was at issue in the 1093 Investigation, discovery was limited since it was a product in development. Intel should be compelled to provide information regarding the final, released product.

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prohibiting discovery of products or components not identified in original infringement contentions has been repeatedly rejected, including in multiple decisions by this Court. See L.G. Philips LCD Co., Ltd. v. Tatung Co., No. 07-cv-80073-WHA, 2007 WL 869256, at \*2 (N.D. Cal. Mar. 20, 2007) (finding the scope of the third-party subpoena to be reasonable, thus "the Court will not impose any limitations regarding Accused or Non-Accused Products, or any other limitations, on it."); In re Google Litig., No. C 08-03172, 2011 WL 286173, at \*5 (N.D. Cal. Jan. 27, 2011) ("[E]ven if the court's ultimate claim construction establishes that non-link analyses do not practice any limitation of any asserted claim, the operation of such analyses may nevertheless be material for purposes of comparing the relative value of infringing and non-infringing analyses within Google's search functionality under a Georgia-Pacific reasonable royalty analysis."); see also DR Sys., Inc. v. FujiFilm Med. Sys. USA, Inc., No. 06cv417 JLS (NLS), 2008 WL 1734241, at \*3 (S.D. Cal. Apr. 10, 2008). Moreover, the cases Intel put forth during meet and confer negotiations relate to future products, not existing devices that are substantially similar to those in this case. Intel fails to take into account that the PMB 5762 has already been fully developed and released.

Moreover, the Rule 26 relevancy standard is broad, and non-accused products may properly be the subject of a subpoena if such discovery is likely to lead to relevant evidence. *See Aristocrat Techs*, 2009 WL 3573327, at \*5 (granting motion to compel inspection of a limited number of unaccused machines to "uncover whether certain additional [] products have the same or substantially similar features as the accused products"); *DR Sys., Inc.*, 2008 WL 1734241, at \*3 ("[P]roducts and services 'reasonably similar' to those accused in the [infringement contentions]" are proper subjects of discovery.) (citing *Epicrealm Licensing, LLC v. Autoflex Leasing, Inc.*, 2007 WL 2580969, at \*3 (E.D. Tex. 2007)); *L.G. Elec., Inc. v. Q-lity Computer, Inc.*, 211 F.R.D. 360, 368 (N.D. Cal. 2002)). Especially where the discovery of not-yet-accused products is limited and narrowly tailored, the balance of "the hardship to be borne by [the producing party] against the

Ex. S (Feb. 21, 2019 Email from O'Grady) (citing cases).

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likelihood that the proposed [discovery] will yield relevant and admissible evidence . . . tips in" favor of compelling the discovery. See Aristocrat Techs., 2009 WL 3573327, at \*5.

Intel's position that the "PMB 5762 is an Intel component that is not incorporated into any Apple product accused in the underlying litigation" is also factually wrong. Ex. S (Feb. 21 Email from O'Grady). The PMB 5762 is part of newly-released Apple products that Apple has consented to Qualcomm adding to the infringement contentions here. Compare, e.g., Case. No. 3:17-cv-02398-DMS-MDD (S.D. Cal.), Dkt. No. 173-1 (Mot. to Amend) at 17, 22 (adding iPhone XS, iPhone XS Max, and iPhone XR as accused products for '002 and '674 patents) with Dkt. No. 192 (Apple's Opp. to Mot. to Amend) (not contesting addition of iPhone XS, iPhone XS Max, and iPhone XR with respect to '002 or '674 patent). And even if the court in the 2398 Litigation were to deny Qualcomm's pending motion to amend its infringement contentions to add the PMB 5762, its operation, design, and structure would all be relevant to other issues in the case, such as the relative value of designs other than the PMB 5750 and PMB 5757, and the value placed on various features such as battery efficiency. Thus, the documents Qualcomm seeks from Intel regarding the PMB 5762 are highly relevant to damages, and the Court should order Intel to produce them accordingly.

#### 3. Documents Related to Damages and Injunctive Relief

Request Nos. 19-29, 36-37, 40-44, and 49-52 collectively seek information that is relevant to damages and injunctive relief in the 2398 Litigation. As noted above, these are unique to that action and were not the focus of the 1093 Investigation. Qualcomm explained this to Intel in the meet and confer process, and offered to limit these requests to narrowed categories of clear relevance. Ex. D (Feb. 5, 2019 Email from Z. Summers). Each of those categories addresses information that is unquestionably relevant:

Request Nos. 19-28 and 52 seek information regarding the demand for the accused functionalities. Demand is an important component of calculating damages. For example, demand implicates at least the four following Georgia-Pacific factors used to determine a reasonable royalty: Factor 8 ("The established profitability of the product made under the patent; its commercial success; and its current popularity."); Factor 9 ("The utility and advantages of the

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patent property over the old modes or devices, if any, that had been used for working out similar results."); Factor 10 ("The nature of the patented invention; the character of the commercial embodiment of its as owned and produced by the licensor; and the benefits to those who have used the invention."); and Factor 11 ("The extent to which the infringer has made use of the invention; and any evidence probative of the value of that use."). See Georgia-Pacific Corp., 318 F. Supp. at 1123. Intel is the manufacturer of the RF components in Apple's devices, so its internal assessment of demand for the accused functionalities may be relevant to determining damages.

Request Nos. 26-29 and 40-43 seek information regarding requirements for the products developed by Intel, particularly those requirements communicated by Apple. Responsive documents could show that Apple required Intel to include the patented features in its components, which could be used to support willful infringement and demonstrate the value Apple placed on the patented technologies. Panduit Corp. v. Stahlin Bros Fibre Works, Inc., 575 F.2d 1152, 1160 (6th Cir. 1978) ("GP's calculated infringement of Weldtex is an admission by conduct that it regarded Weldtex as occupying a uniquely favorable position in the market.") (quoting Georgia-Pacific Corp., 318 F. Supp. at 1123). This information would be relevant to determine a reasonable royalty as well as enhanced damages. Id. Evidence regarding Apple's requirements for Intel's RF components would also be probative of whether non-infringing alternatives were available during the relevant time period. This also is relevant for determination of a reasonable royalty. See Carnegie Mellon Univ. v. Marvell Tech. Grp., Ltd., 807 F.3d 1283, 1304 (Fed. Cir. 2015) (The hypothetical negotiation seeks to determine "what it would have been worth to the defendant, as it saw things at the time, to obtain the authority to use the patented technology, considering the benefits it would expect to receive from using the technology and the alternatives it might have pursued."); Spring Comm'ns Co., LP v. Time Warner Cable, Inc., 2018 WL 6266319, at \*5 (Fed. Cir. Nov. 30, 2018) ("the absence of non-infringing alternatives would strengthen the patentee's hand in such a [hypothetical] negotiation"); ViaSat, Inc. v. Space Systems/Loral, Inc., No. 3:12-CV-00260-H (WVG), 2014 WL 11813868, at \*1-2 (S.D. Cal. Feb. 21, 2014) (citing Zygo Corp. v. Wyko Corp., 79 F.3d 1563, 1571-72 (Fed. Cir. 1996); see also Georgia-Pacific Corp., 318 F. Supp. at 1120 (Factor 9: "The utility and advantages of the patent

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property over the old modes and devices, if any, that had been used for working out similar results.").

Request Nos. 44 and 49 seek information regarding the availability of non-infringing alternatives and Intel's efforts to design around the patents, as well as comparison of performance of different RF transceivers which would help elucidate whether such other transceivers would be viable alternatives. As explained with respect to Request Nos. 26-29 and 40-43, the availability of non-infringing alternatives is relevant to damages.

Request Nos. 36-37, 42-43, and 50-52 seek information about how Intel bundles sales of RF transceivers with baseband processors, and how Intel designs RF transceivers to work with baseband processors. This information that would be relevant to, among other things, the value of the accused functionalities as a generator of sales of non-patented items. This information is relevant to damages because the extent to which Intel's RF transceivers and baseband processors are designed to function together, and are bundled together, could affect the measure of damages. Indeed, Georgia-Pacific Factor 6 is commonly relied upon in determining a reasonable royalty, and speaks directly to this issue: "The effect of selling the patented specialty in promoting sales of other products of the licensee; that existing value of the invention to the licensor as a generator of sales of his non-patented items; and the extent of such derivative or convoyed sales." Georgia-Pacific Corp., 318 F. Supp. at 1120. Thus, as recognized by the Federal Circuit and other courts, under certain circumstances, a royalty on sales of items not directly accused of infringement is proper to "fully compensate" for infringement by accused items. See Fresenius USA, Inc. v. Baxter Intern., Inc., 582 F.3d 1288, 1303 (Fed. Cir. 2009); see also Realtime Data LLC v. Echostar Corp., No. 6:17-CV-00084-JDL, 2018 WL 6266301, at \*6-7 (E.D. Tex. 2018) (finding royalty base including sales of certain unpatented computer terminals proper where "a functional relationship" existed to the patented invention); Realtime Data LLC v. NetApp, Inc., No. 6:16-CV-00961-RWS, 2017 WL 5756863, at \*2-4 (E.D. Tex. 2017) (same for software and maintenance services); Oracle America, Inc. v. Google Inc., No. C 10-03561 WHA, 2011 WL 6055505, at \*4 (N.D. Cal. Dec. 6, 2011) (finding proper for expert to upwardly adjust royalty rate for "collateral sales"). The information Qualcomm seeks here also could be relevant to any apportionment of

 damages, if necessary, to account for the benefits of the patented features. Exmark Mfg. Co. v. Briggs & Stratton Power Prods. Grp., LLC, 879 F.3d 1332, 1348 (Fed. Cir. 2018) ("When the accused infringing products have both patented and unpatented features, measuring this value requires a determination of the value added by such features.").

In response to Qualcomm's proposal to narrow the scope of these document requests (as described above), Intel maintained "that Qualcomm is continuing to pursue overbroad, duplicative, and irrelevant discovery, even after securing Intel's agreement to cross-use of the significant volume of discovery provided in the parallel 1093 Investigation." Ex. B (Feb. 19, 2019 Email from O'Grady). To date, Intel has not explained how its past production of information in the 1093 Investigation satisfies these requests, particularly given that monetary damages were not at issue in that Investigation. See, e.g., Section II.A.2 supra. Nor has Intel clarified its vague assertions of non-relevance. In any event, as explained above, this information is undeniably relevant to determining damages, and Intel is uniquely positioned to provide it.

# B. Qualcomm Has Taken Reasonable Steps To Limit Intel's Burden Of Compliance With Qualcomm's Document Requests

In addition to being relevant, discovery must be "proportional to the needs of the case, considering the importance of the issues at stake in the action, the amount in controversy, the parties' relative access to relevant information, the parties' resources, the importance of the discovery in resolving the issues, and whether the burden or expense of the proposed discovery outweighs its likely benefit." Fed. R. Civ. P. 26(b)(2)(C)(iii); see also Viacom Int'l, Inc. v. YouTube, Inc., No. C 08-81029 SI, 2008 WL 3876142, at \*5 (N.D. Cal. Aug. 18, 2008). At every stage of this dispute, Qualcomm has sought to minimize any burdens the subpoena might place on Intel, and repeatedly tried to engage Intel in constructive dialogue even before Intel's responses were due. Qualcomm's narrowly-tailored document requests are proportional to the needs of the 2398 Litigation, and Intel will not suffer any undue burden in complying with Qualcomm's subpoena.

As explained above, Qualcomm has made significant efforts to identify the limited, specific technical information it is requesting beyond what has been previously produced in other

Intel also suggests that complying with Qualcomm's document requests would be unduly burdensome because Intel already agreed "to cross-use of the significant volume of discovery provided in the parallel 1093 Investigation." *Id.* But as Qualcomm explained several times, Qualcomm is not asking Intel to provide documents that were requested and produced in the 1093 Investigation. Instead, Qualcomm seeks documents regarding information that was *not* produced in the ITC, including information not at issue in that Investigation.

Moreover, Qualcomm's requests are proportional to the needs of the case because they seek documents exclusively within Intel's possession, custody, and control. For example, as the designer and supplier of RF components for Apple's mobile devices, Intel possesses technical information for the RF components utilized by the accused devices. Qualcomm cannot obtain this information through other discovery. Even if Apple also had this information (and it represents that it does not), the information would still be discoverable by subpoena: "Third party discovery is a time-honored device to get at the truth of a claim or defense," *L.G. Philips LCD Co., Ltd.*, 2007 WL 869256, at \*2, and "there is no general rule that plaintiffs cannot seek nonparty discovery of documents likely to be in defendants' possession . . . " *Viacom Int'l, Inc.*, 2008 WL 3876142, at \*2–4.

The measures Qualcomm has taken to reduce burdens on Intel more than address any claim of undue burden from compliance. And with respect to the Court's other considerations under Rule 26, the amount in controversy is quite large due to the size of the parties and the scope of the alleged infringement. The issues at stake are also important not only to Qualcomm and Apple, but also to customers and participants in the baseband chipset and mobile device markets. Further, Intel is a corporation that generated more than \$18 billion in the last fiscal quarter, Ex. V, and has already devoted considerable energy and resources to inject its positions into Qualcomm's legal

disputes. In these circumstances, Qualcomm respectfully submits that Intel has no good basis for resisting compliance with Qualcomm's subpoena, as limited, on the grounds of undue burden, 2 3 duplicity, or otherwise. V. 4 **CONCLUSION** 5 For the reasons set forth herein, Qualcomm respectfully asks the Court issue an order compelling Intel to comply with the subpoenas, as modified to reflect the requests outlined in the 6 Proposed Order that accompanies this Motion. 8 DATED: March 6, 2019 By: Andrew M. Holmes 10 QUINN EMANUEL URQUHART & 11 SULLIVAN, LLP 12 Andrew M. Holmes (Bar No. 260475) 13 drewholmes@quinnemanuel.com 50 California Street, 22nd Floor 14 San Francisco, California 94111-4788 Telephone: (415) 875-6600 15 Facsimile: (415) 875-6700 16 Patrick D. Curran (Bar No. 241630) 17 patrickcurran@quinnemanuel.com 51 Madison Avenue, 22nd Floor 18 New York, New York 10010 19 Telephone: (212) 849-7000 Facsimile: (212) 849-7100 20 Zachariah Summers (Bar No. 255384) 21 zachsummers@quinnemanuel.com 865 South Figueroa Street, 10th Floor 22 Los Angeles, California 90017 23 Telephone: (213) 443-3000 Facsimile: (213) 443-3100 24 Attorneys for Plaintiff 25 QUALCOMM INCORPORATED 26 27 28